



Resources for Corpath Groups



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Video Resources

All resources for Business Leadership Groups are available through the Corpath office at member prices. It is recommended that each group start with “Leading a Company for Christ” by Dr. Bruce Wilkinson. This series consists of 2 videos or audiotapes with a workbook and discussion questions.

Leading a Company for Christ 4 Hours 8 Sessions	Dr. Bruce H. Wilkinson	Member	Video
			\$28.00
			Workbook \$ 11.00
		Non-Member	Video \$35.00
			Workbook \$ 14.00
<p>Originally titled <i>FCC, Its Genesis and Revelation</i> this series explains the foundation of the Fellowship of Companies for Christ International and is a must-see series for all Corpath Members. In the eight sessions, you will explore questions such as “Is a Christian Business Better Than or Different Than a Non-Christian Business?”, “What is God’s Purpose for Man?”, “What are Your Priorities?” and “What is the Plan?”. Dr. Wilkinson provides excellent scriptural references for his remarks. Several thought provoking questions are asked at the end of each session. OSSV1&2</p>			

The suggested sequence of Corpath resources is shown below.

# of Weeks	Name of Series	Speaker
8+1*	Leading a Company for Christ – OSV1&2	Wilkinson
3	Personal Testimonies of Group Members	
8+1*	Experiencing God Through Your Business	Blackaby
6+1*	Spiritual Vision – 993V3, V4, V6	Humphreys
10+1*	Strategic Faith Planning - 485V1 & V2	Cook
1	Strategic Faith Planning ½ Day Retreat Using the “Action Plan for Ministry”	Regional Leadership Team Representative or Staff
8+1*	Foundations of Leadership – Master Series	Ross
6+1*	How Much Is Enough? – Financial Stewardship – 996V5 Generous Living – 996V6	Blue
6+1*	Creating a Passion for Excellence in Your Business	Schulze
3+1*	Are You Running into Walls? - 986V10	Wiley
8+1*	Financial Freedom – Master’s Series	Ross
2+1*	Does Your Business Reflect the Glory of God?	Evans
10+1*	True Market Excellence – 987V1-V3	Wilkinson
4+1*	Vision-God’s View of Success 993V1 Vision-God’s View of Contentment 993V2	Jackson
4+1*	The Role of Encouragement in Leadership	Wiley

Case Studies

The Case Studies are intended to stimulate discussion about the application of scriptural principles to specific business problems. They are designed to help develop the practice of looking to the Bible for answers to business situations and problems. Each of the case studies is based on real life events

General suggestions for small group discussions:

- Be prepared. The studies are of a quality that will enable you to walk into a meeting, pick up a study, read it and have a meaningful discussion. However, the results will be better if you are pre-prayed and prepared. It is much better to read over the case and review the scripture references prior to the discussion because a good understanding of the main points of the issue will help you keep the discussion on track.
- Avoid discussion that is obviously doctrinally oriented. Focus on the problem at hand and on the suggested scriptures.
- Because the Case Studies are intended to stimulate discussion and practical application of scripture, the actual results of the situation should not be read at first. The studies are intended to be complete but open ended. This guide gives the results. In many cases however, sharing that result before everyone has had a chance to work out a proper scriptural response diminishes the usefulness of the studies and the discussion. Additionally, the actual result given is "a" solution and not necessarily "the" solution. Hold the result to the very end.
- The Scripture references are only a partial list of those dealing with the subject. More will come out as the studies are discussed. Deeper and clearer insights than those quoted, opening different lines of perspective, should be expected. Don't discourage that process and if you feel that the new insights are worth sharing.
- If you have a situation that you'd like to submit as a case study just notify the Corpath Office, and we'll consider including them in the next printing.

The Focus, Comments on the Scripture References, Key Discussion Points and Actual Results (where known) will be given for each case. Use this information to prepare for the discussion.

CASE STUDY SAMPLE

Focus: Partnerships, Business Mergers

Issue: Profitable Relationships, Responses to Changing Situations

Scripture: 1 Corinthians 10:23; 2 Corinthians 6:14-15; Isaiah 30:1-3, 31:1;

An owner of a real estate firm faced realities in the changed business climate that had slowly affected every realtor. He was enduring a very slow market in home sales that caused great stress to most realtors.

Maintaining an independent firm was very important and basic to his approach to the real estate business. However, market share by the large realtors who maintained offices across the country and large local operations as well had gobbled up large chunks of business. It was not only buyers that were attracted to these companies. Sales people were as well.

Ethics had deteriorated. Competitors would openly solicit sales people to change firms. A strong sales person who had been given hundreds of hours of training could be attracted to the larger firms with numerous promises and incentives.

A business venture was suggested by another long term and respected realtor in the community. It would involve merging their business and providing an umbrella for other experienced sales people who wanted to continue in real estate business without becoming a part of a large national company.

Together they could provide opportunity for increased income by proven self-starters. Their own businesses could also be stabilized as they brought this strong real estate marketing concept to their community of one hundred thousand plus people. They would have potential to expand to their major metropolitan market as well.

The owner considering this option had been a Christian leader for years and served on the boards of Christian organizations. Christians throughout the area had sought his expertise and his practice was genuinely trusted in the community.

ANALYSIS

1. Define the problem/issue.
2. Identify the people involved.
3. Identify special circumstances and potential consequences.

PERSPECTIVE

In light of every CEO being a "Priest" and every company a platform for ministry:

1. What actions should be taken?

2. How would God be honored?

APPLICATION

Based on this case study:

1. What insight have you gained concerning your own company?

2. What changes might you need to make in the operation of your company?

3. What results would you hope to see?

ADDITIONAL COMMENTS

Additional Case Studies

Case Study Number	Focus	Issue			
			31	Corporate Management	Financial/Personal Conflict
1	Money	Borrowing	32	Ethics	Business Practices, Honesty, Character
2	Money	Restitution	33	Ethics	Honesty, Restitution
3	Money	Credit & Collections	34	Money	Borrowing, Honesty, Surety
4	Relationships	Employee Morale	35	Relationships	Right of Family Succession
5	Relationships	Employee Morale	36	Personnel	Promotion, Discrimination, Unjust Accusations
6	Relationships	Hiring	37	Partnerships, Business Mergers	Profitable Relationships
7	Legal Issues	Hiring	38	Ethics, Business Practices	Doing Business on Sunday
8	Legal Issues	Lawsuits	39	Ownership	Transfer of Ownership to Non-believers
9	Relationships	Partnerships	40	Compensation	Ownership as a form of Compensation
10	Relationships	Ownership	41	Ethics	Respect for Government and its Laws
11	Relationships	Firing	42	Sales & Marketing	Serving Alcoholic Beverages to Customers
12	Ethics	Taking a Bribe	43	Making Management Decisions	Responding to Employee Wrongdoing
13	Ethics	Integrity	44	Customer Relations	Unfair Treatment by a Customer
14	Management Decisions	Employee Theft	45	Integrity	Obedience to Law
15	Employee Relations	Moral Impurity			
16	Partnerships	Problem Resolution			
17	Money	Borrowing			
18	Personnel	Theft			
19	Employee Relations	Management Role Mode			
20	Legal Issues	Breach of Contract			
21	Ethics	Software Copyrights			
22	Ownership	Family Partnerships			
23	Marketing	Pricing Procedures			
24	Corporate Ministry	Employee Lifestyles			
25	Relationships	Employee/Company			
26	Relationships	Personal Morality			
27	Ethics	Employee Ethics			
28	Decisions	Responsibility			
29	Legal Issues	Government Regulations			
30	Ethics	Client Relations			

Doing Business God's Way

The following "Doing Business God's Way" studies are designed for groups or individual study to establish the Biblical foundation for glorifying God in and through business. These studies are designed so that previous preparation is not required.

BOOK I PURPOSE AND ROLE OF A CHRISTIAN IN BUSINESS

1. The Purpose of Profits in Business
2. Supplying Needs Within the "Business Family"
3. Funding God's Work
4. Reaching Out to the Lost
5. Discipling New Believers

BOOK II TO FAITHFULLY OBEY CHRIST AND REFLECT HIM TO OTHERS

6. Honesty, Dependability, Putting Others First
7. Patience, Fairness, Consistency
8. Treating Creditors Fairly
9. Treating Employees Fairly
10. Treating Employers Fairly
11. Treating Customers Fairly
12. Sharing Faith Through Product, Quality
13. Sharing Faith Verbally and Discreetly

BOOK III THE BUSINESS WORLD AND BIBLICAL DECISION-MAKING

14. Resolving Problems of Pride
15. Resolving Problems of Greed
16. Hiring Decisions
17. Firing Decisions
18. Compensation for Employees
19. Compensation for Employers
20. Selecting A Manager
21. Establishing Business Partnerships

BOOK IV BUSINESS PROBLEMS FROM A BIBLICAL PERSPECTIVE

22. Disorganization
23. Workaholism
24. Relieving Business Stress
25. Scheming to Get Rich
26. Borrowing Excessively
27. Paying What's Due
28. Collecting Debts
29. Charitable Giving in Business
30. Handling Lawsuits
31. Protecting Your Business

BOOK V THE CHRISTIAN AND BUSINESS PLANNING

32. Planning for Retirement
33. Leaving a Business Legacy
34. Following God's Rules for Business
35. Committing Your Business to God
36. Establishing a Balanced Lifestyle
37. Setting Goals
38. Achieving Business Success
39. Glorifying God in All You Do

SHIPPING COST TABLE

SUBTOTAL VALUE →	UP TO \$50.00	\$50.01 to \$100.00	\$100.01 to \$400.00	Over \$400
In Ontario	\$5.00	10%	5%	2.5%
Out of Ontario	\$8.00	15%	8%	3.5%

Service Commitment:

1. Regular Delivery

Our goal is to ship orders within 2 business days of receipt. Customer receipt of orders via Canada Post regular service is 3-5 business days.

2. RUSH - Xpresspost Delivery

Our goal is to ship RUSH orders within 1 business day of receipt. Customer receipt of orders via Canada Post Xpresspost service is 2-3 business days.

All orders are bar coded for tracking purposes to facilitate location if delayed.

Return Policy:

Items may be returned in re-saleable condition within 90 days of invoice date for a full refund less shipping and handling charges.

<p>Credit Card Payment - Please complete the following:</p> <p><input type="checkbox"/> VISA or <input type="checkbox"/> Mastercard</p> <p># _____ expiry ____/____</p> <p>Cardholder Name (please print) _____</p> <p>Signature: _____</p> <p>Cardholder will pay total amount shown to card issuer according to cardholder agreement with card issuer.</p>	<p>Total: _____</p>
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